

Answer these questions to find out how you make financial decisions.

1) How much do you agree with the following statement?

"Spending makes me feel better. Spending relieves stress in my life."

- a. Agree b. Neither agree nor disagree c. Disagree

2) Which statement is most like you?

- a. When I see something I want, I buy it
b. I usually shop with a goal in mind, but may buy something else too.
c. I shop with a plan and resist buying things on impulse

3) Which statement is most like you?

- a. I want to buy things I see advertised.
b. I pay attention to advertising but try not to let it influence me.
c. I think advertising is mostly hype and ignore it.

4) How much do you agree with the following statement?

If people I know have a new, popular item, I want to have it too.

- a. Agree b. Neither agree nor disagree c. Disagree

5) When you make a big purchase, do you usually:

- a. Go with your gut instinct
b. Compare prices at one or two stores
c. Do consumer research and compare prices at two or more stores

